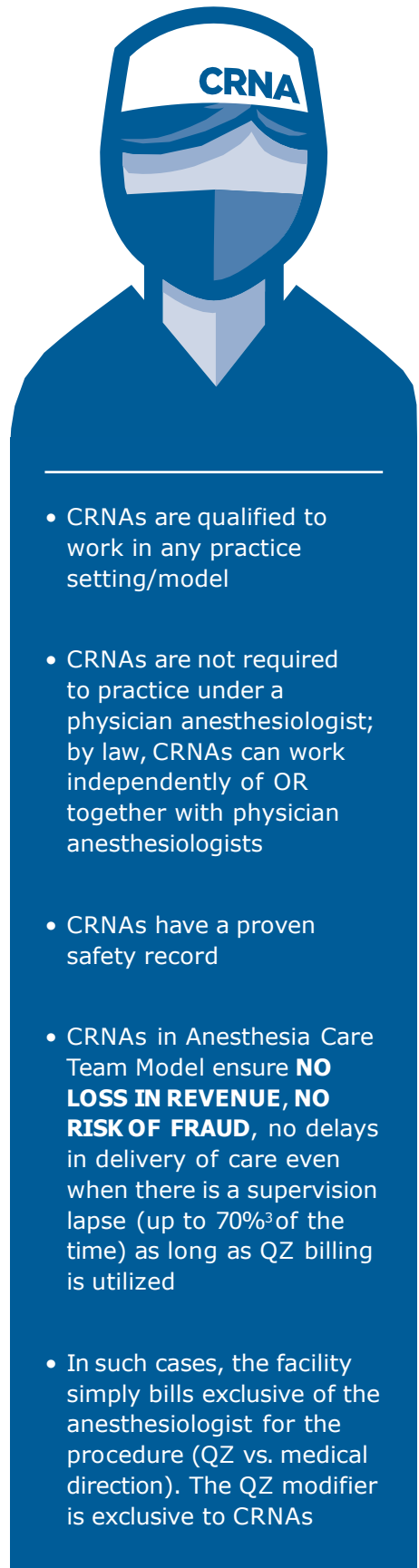


CRNAs

Certified Registered Nurse Anesthetists
Are the Most **VERSATILE**
and **COST-EFFECTIVE**
ANESTHESIA PROVIDERS



Cost Effectiveness of Anesthesia Models

Autonomous/CRNAs
Collaborating with
Surgeons



CRNA

12

Staffing Cost²

2.00M

CRNAs
Collaborating with
Anesthesiologists



CRNA

12



ANES¹

1

Staffing Cost²

2.40M

Physician
Anesthesiologist Only



ANES¹

12

Staffing Cost²

5.04M

Anesthesia Care
Team
(3:1 Ratio)



CRNA

12



ANES¹

4

Staffing Cost²

3.68M

- CRNAs are qualified to work in any practice setting/model
- CRNAs are not required to practice under a physician anesthesiologist; by law, CRNAs can work independently of OR together with physician anesthesiologists
- CRNAs have a proven safety record
- CRNAs in Anesthesia Care Team Model ensure **NO LOSS IN REVENUE, NO RISK OF FRAUD**, no delays in delivery of care even when there is a supervision lapse (up to 70%³ of the time) as long as QZ billing is utilized
- In such cases, the facility simply bills exclusive of the anesthesiologist for the procedure (QZ vs. medical direction). The QZ modifier is exclusive to CRNAs

¹ Physician anesthesiologist

² Staffing costs are based on salary only. The median CRNA salary (\$166,540) was taken from the 2018 AANA Compensation and Benefits Survey. Salary costs for physician anesthesiologists are based on the 75th pctl salary (\$420,284) according to HR Reported data as of March 29, 2018 from Salary.com

³ Epstein R, Dexter F. (2012). Influence of supervision ratios by anesthesiologist on first case starts and critical portions of anesthetics. Anesthesiology, 116(3):683-691.